

# Why Pix?

The Brazilian Payments Landscape



#### **Digital Revolution**

- New business models
- New needs



High use of cash



Gaps in tradicional payment instruments and private sector miscoordination



**International Trend** 



## One Instrument, Multiple Goals





**Democratize** access to eletronic payments



Offer less friction in payment solutions



Support innovation and make new business models feasible



**Reduce** costs



Contribute to the digitization of payments and financial inclusion



Foster competitiveness and promote efficiency in Financial System

## **Key Success Factors**

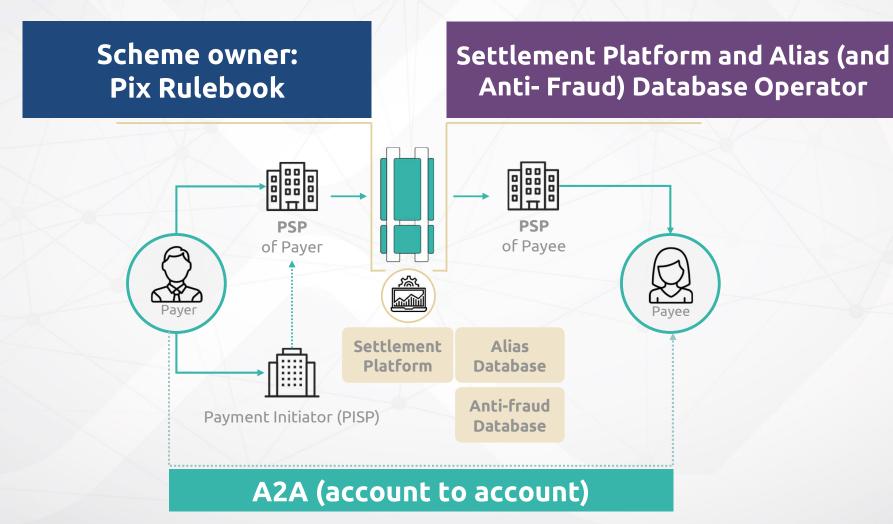


- I. Active role played by the Central Bank of Brazil
- II. Mandatory participation of large PSPs
- III. Mechanisms of Co-Creation with Private Sector and Transparency
- IV. Use of aliases to identify the payee
- V. Low cost to non-business transactions
- VI. User-friendliness (UX)
- VII. Modern communication strategy

## The Roles of the BCB

Twofold Role in the Pix Implementation





# **Participation**

Who must join? | Who can join?





## Must join

Authorized PSPs with more than 500,000 active customer accounts



## Can join

All other Banks and non bank PSPs licensed by the Central Bank



## How many participants?

900+ active participants

**35** mandatory participants

209 direct participants

## Payment Initiation | Costs









#### Channels

Internet Banking

**Banking Apps** 

**ATMs** 

**Payment Initiator** 

Softwares for companies

#### Payee ID

Insert a Pix
Alias

Read a QR Code

Use a Pix Copy and Paste Inform a Pix

Alias to payer

Generate a QR Code

Generate a string

#### **Direct Participants**

R\$ 0,01 for each 10 transactions

#### Free of charge to individuals

Exception: Personal accounts used for business

#### Companies\*

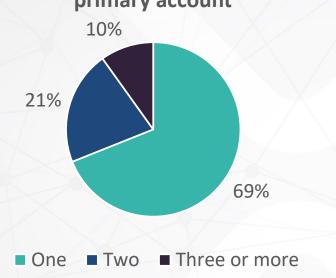
Transfer case: payer is charged Purchase case: payee is charged

\*May have software providers aditional costs.

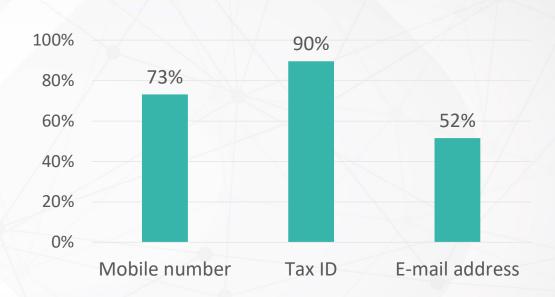
## Pix - Aliases data







#### Share of total individuals per type of alias

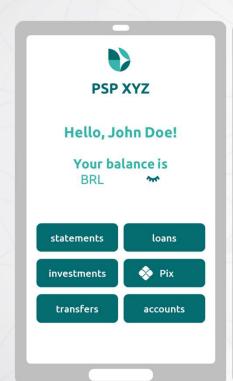


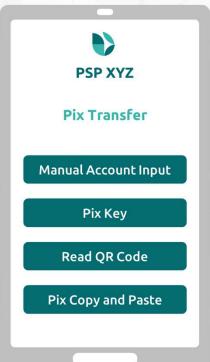
- Almost same profile for informal workers and micro entrepeneus
- Pix launched in a moment when fintechs were in fast growth, and there was a perception that user experience in payments is the most signficant factor for client decision

## **User Experience in Pix**



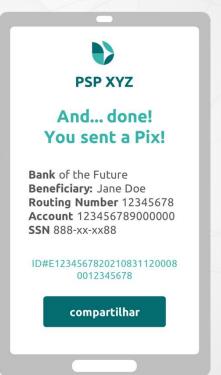
## Minimum requirements set by Central Bank (for apps) in Pix Rulebook











# **Liquidity Issues at Pix/SPI**



- I. Negative balances on SPI accounts are not allowed; transactions are not settled if there is not sufficient balance on payer's PSP account
- II. SPI participants are able to move liquidity between Large Value RTGS accounts and Pix/SPI accounts (for banks) on business days between 6:30 AM and 6:30 PM (period in which both systems are in operation)
- III. For non-banks, reserve accounts at the Central Bank are also connected to Pix/SPI accounts
- IV. Banks' reserve requirements are assessed at 6:30 PM, followed by a 30-minute window during which liquidity in Large Value RTGS accounts may be partially or totally transferred to Pix/SPI accounts with no losses to reserves remuneration
- V. During the same window, banks are able to access a liquidity facility (overnight repo) costing 95% of the policy rate
- VI. Balances on Pix/SPI accounts are remunerated at the policy rate limited to USD 110 mi or the amount correspondent to 20% of demand deposits + 50% of e-money issued

# Liquidity Issues at Pix/SPI (cont.)



VII. Participants are allowed to provide liquidity to each other at a bilateral basis with no participation of the Central Bank

#### VIII. From the users' perspective:

- PSPs must set individual transactional limits for their users, based on their profiles, transaction histories, and limits set for other payment instruments
- Overnight transactions (8 PM to 6 AM) are limited to BRL 1,000 (USD 185), except for scheduled transactions
- Time deposits and other types of remmunerated deposits are not accessible to fund Pix transactions
  - Demand deposits account for less than 3% of banks' funding (deposits, bonds and loans)
  - E-Money is fully backed by Treasuries and deposits at the Central Bank

## Frauds and Scams



- A reported rate of 6 to 7 frauds/scams per 100,000 transactions
- Prevalent case is an authorized push payments (97% of cases): the user himself, deceived by a very convincing story, ends up transferring money directly to the fraudster
- Channels employed by fraudsters and scammers are instant messaging apps (46%), social networks (42%), search engines (5%), phone calls and email messages
- Modus operandi involves: fake store, product or service (45%), Ponzi schemes (15%), impersonation (10%), fake job or extra income offer (7%), or fake PSP call (6%)

## Frauds and Scams – Strategy



- Infrastructure security
- PSPs security mechanisms
- Centralised fraud information
- Refund mechanism
- Permanent working group with industry and continuous improvement
- Educative campaigns and social media communication
- Transaction scoring using AI (in progress)

## **Cybersecurity**



- Recent incidents explored operational and security vulnerabilities in network connection providers
- Smaller incidents have been reported involving criminals infiltrated at PSPs IT staff
- Stolen funds were drained to cryptomarkets and the illegal foreign currency market (cash) though accounts in fintechs and traditional players, through Pix and other payment instruments
- The Central Bank's reaction included:
  - Set limits on transactions to PSPs connecting to the Central Bank payment systems through network connection providers
  - Raised technological requirements for network connection providers
  - Improving mechanisms aimed at detecting abnormal transaction flows (alarms)
  - Implementing an alternative Web channel for monitoring of transactions by participants

## **Use cases**

Retail | Self-employed professionals | Street vendor | Donations





















## Pix in numbers

## Pix Users and Aliases

Nov 2025

Used Pix to pay or receive



163.3 mi

~80% of the adult population

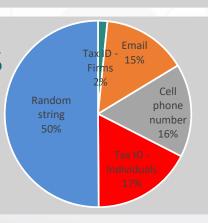


16.6 mi

~ 2/3<sup>rds</sup> of companies with relationship in the NFS



Pix Aliases 900 mi

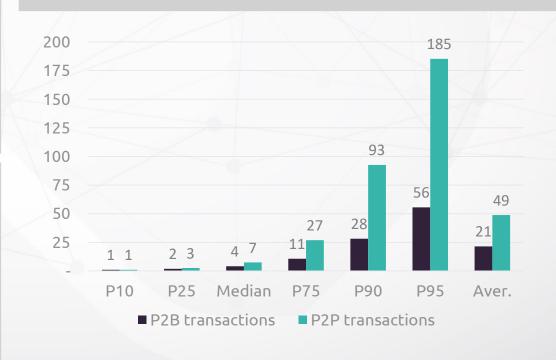


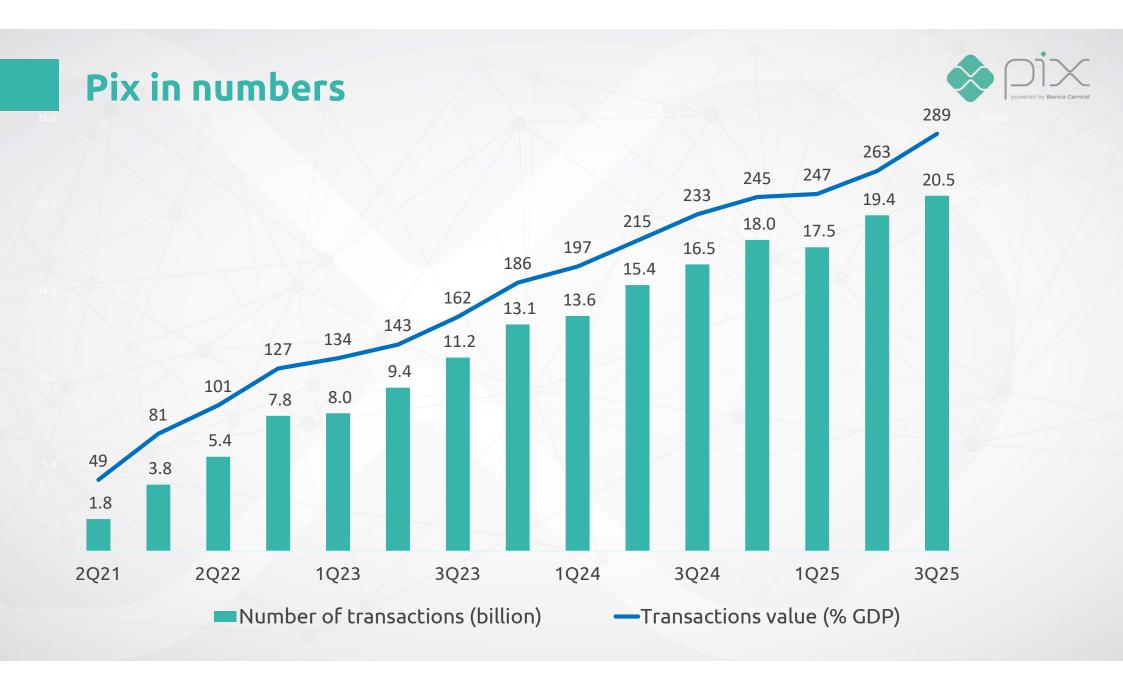


## Median and average tickets

Oct 2025

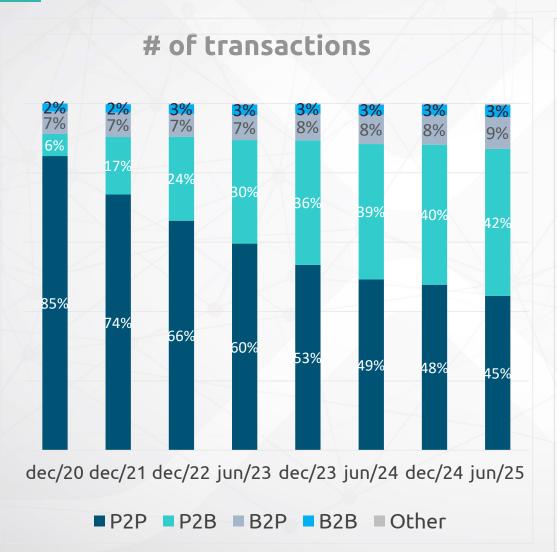
Average ticket = USD 49 (P2P) / USD 22 (P2B) Median ticket = USD 7 (P2P) / USD 4 (P2B)

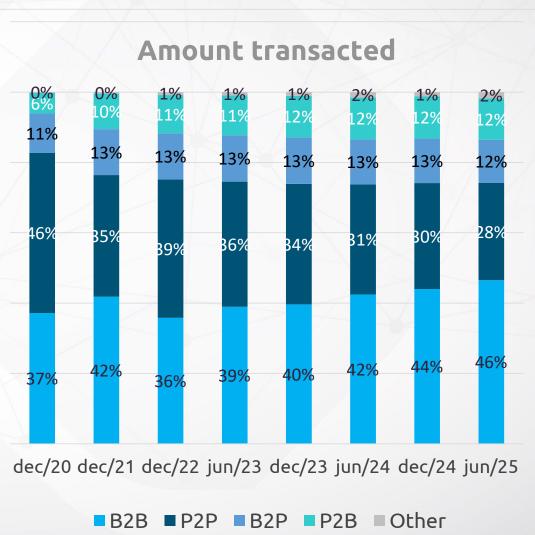




# Pix in numbers – Type of transactions







# Impact of Pix on other instruments



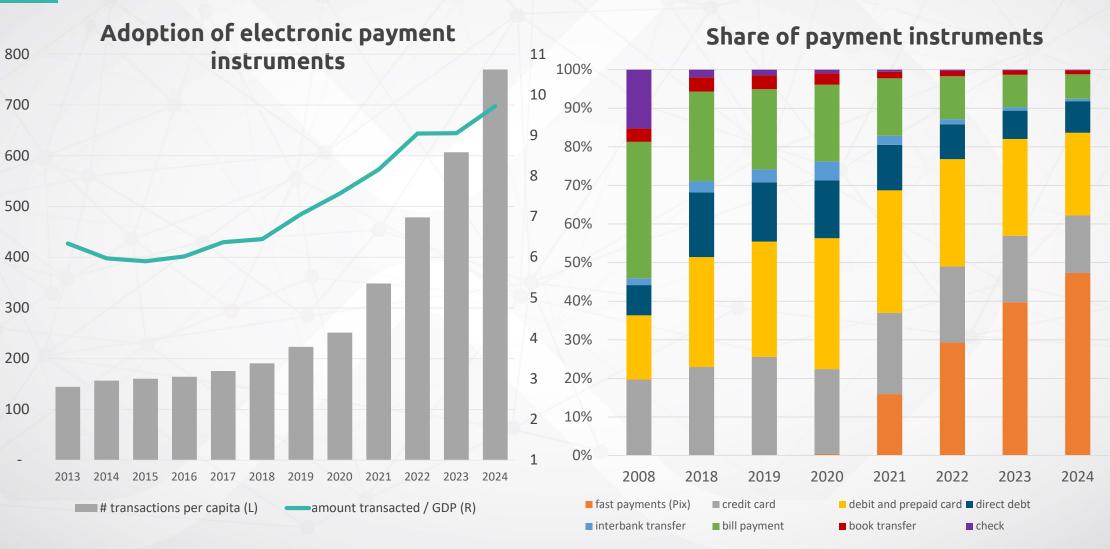
## Number of transaction growth rates

3Yr-period before Pix (2017-2020) vs. 3Yr-period after Pix (2021-2024)

	Instrument	Before	After
С	Debit card	21.9%	15.1%
	Credit card	13.5%	17.0%
C	Cash withdraw	-4.1%	-9.8%
S	Same-day ACH transfer	23.0%	-16.1%
P	Payslip w/ bar code	5.6%	1.4%
	Direct debit	2.7%	16.2%
P	Pix	-	88.7%

# **Payment instruments**









# Thank you!!! Frequent Asked Questions

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https://www.bcb.gov.br/en/financialstability/pix\_en



